

Fact Sheet

Fujitsu Managed Services for Amazon® Web Services

Digitalize in Confidence

Challenges

Reliability, increased staff productivity, and lower costs are the top three things you want from digital transformation. Today, it is difficult to achieve it in a complex multi user environment all with a large number of different systems and builds. Even more difficult when your business depends on your ICT infrastructure to sell and deliver to customers. That places a greater burden on your ICT team and gives you the headache of hiring new staff and purchasing new equipment to support your digital transformation.

Instead, many organizations outsource all or part of their digital transformation to a global service delivery partner. They desire to improve end-user experiences by leveraging industry best-practice standards and tools. They would like to free-up in-house skills and resources to focus on delivering greater value back to their business.

How we can help

Fujitsu provides all the benefits of a high-quality, reliable Managed Services of Amazon Web Services (AWS) implementation. We deliver highly flexible managed services designed to relieve your ICT team and give end-users the right tools and services to help them improve their productivity. We take responsibility for managing your AWS experience over its full lifecycle to improve efficiency, productivity and reliability.

What we offer

Fujitsu Managed Services for AWS will move components to a mix of pure cloud services, utilizing built-in technologies to provide a highly robust, scalable and agile infrastructure to help enable your Systems of Engagement.

Monitoring and Management

- We provide a smart metering of services based on utilization and using automated resource management and deployment (e.g. automation of machine sizing and deployment)
- We manage complex multi-deployment applications across legacy and cloud based deployments, all as a single managed entity

Workload Migration and Transformation

- We will blueprint Infrastructure as code – creating systems according to your defined operational and performance characteristics, developing full systems to be deployed as code sets, which are managed, maintained, scaled and deployed as a single constant delivery.
- We consolidate – moving from pure IaaS deployed services (which are individually deployed elements) and transforming these to consolidated, highly available shared capabilities delivered as-a-service
- We will deploy and maintain a container based (e.g. Docker) application infrastructure

Security and Identity Management

- We will provide Privileged Identity Management
- We will provide SIEM integration

High Availability, Backup and Disaster Recovery

- We will fully manage and automate scaling and/or scheduling (application dependant) across and within your AWS Regions

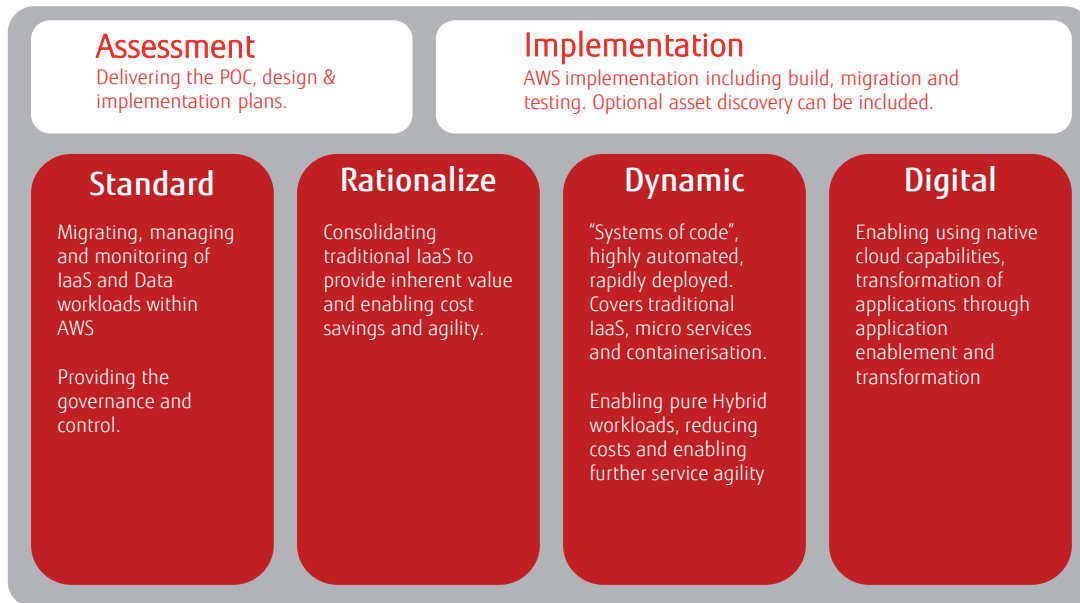


The problem

- Are you worried about how to protect your business now that you are in the cloud?
- Do you want to engage your customers in new and interesting ways?
- Are you looking to draw insight from multiple data sources such as ERP, CRM systems, web and big data?
- Do you want to reduce operating costs and TCO

How it works

This graph depicts what will happen in the assessment and implementation phases of your AWS initiative.



Fujitsu will provide you with a structured implementation that has a proven structure yet is flexible enough to be tailored to your specific needs.

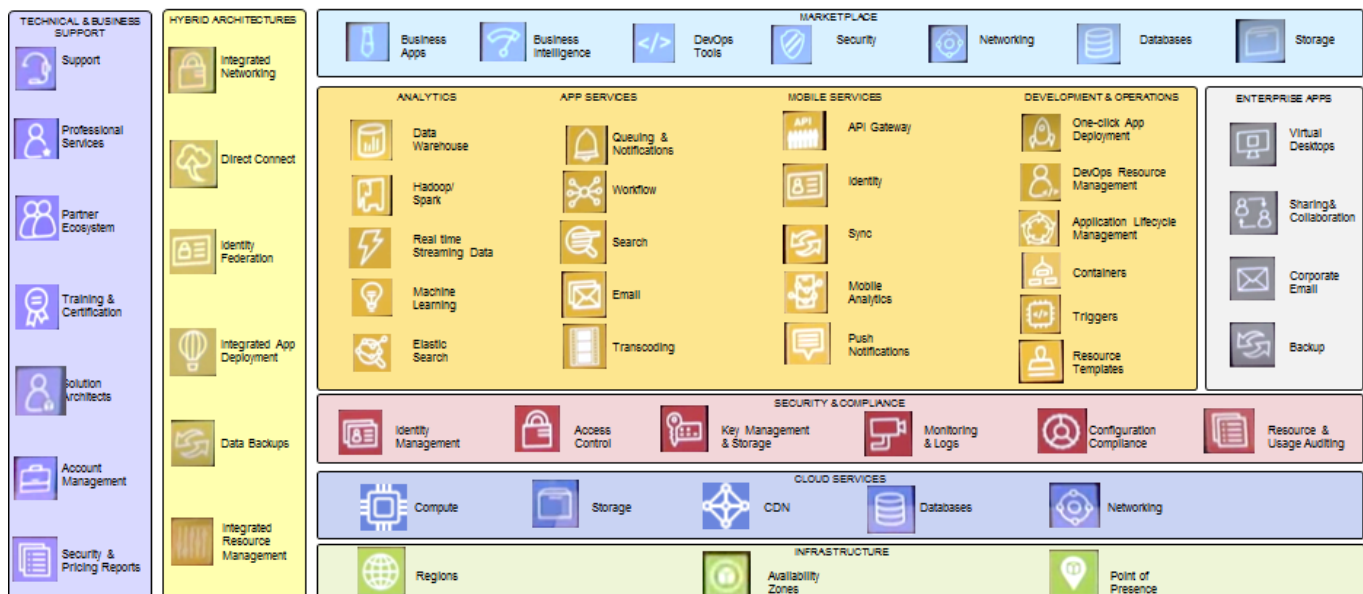
Fujitsu will:

- Deliver Proof of Concepts / Technology Seeds to proof of capability and help you develop the business case
- Help you with the creation and development of a Business case
- Review your current infrastructure and current state, so Fujitsu can

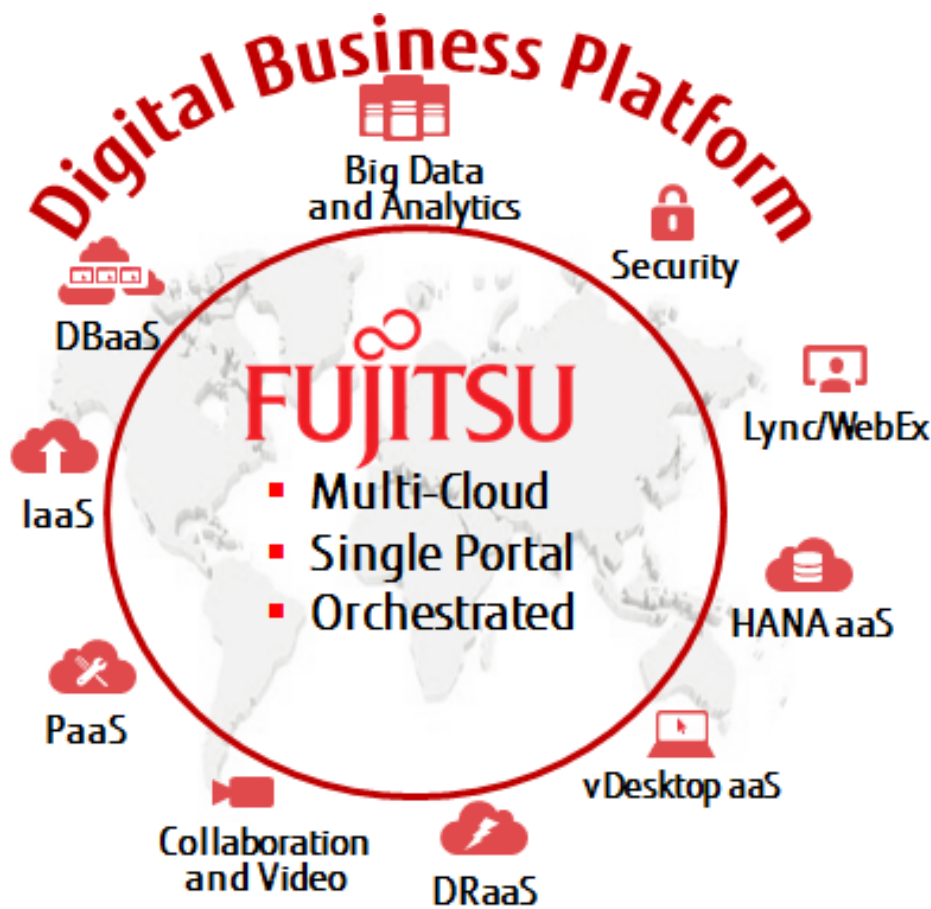
advise you on migration and deployment

- Create the deployment strategy of services into AWS and use the native AWS components to best implement these services.
- Implementation Methodology - Develop the implementation plans, timelines and methods of migrations and/or deployment
- Review and advise on your connectivity strategy

AWS Services Implementation Phases





AWS and Fujitsu Digital Business Platform Alignment



Why Fujitsu?

- Global Partnership with AWS
- One Fujitsu service model – we bring together all our capabilities seamlessly
- Fujitsu strives to be your trusted partner and not just a vendor
- Standardized service offerings to choose from – from moving to the cloud, operating and effecting digital transformations
- You can leverage our capabilities to execute a multi-cloud strategy with a single pane of glass governance
- High level overview level of AWS compliance certifications

Learn more at:
www.fujitsu.com/us

Regulatory and Compliance Domain		
 DoD SRG Levels 2 and 4		Yes
 NIST 800-53		Yes
 FISMA		Yes
 FedRAMP (Moderate)		Yes
 FERPA		Yes
 HIPAA BAA		Yes
 MLPS lvl 3 China		Yes
 IRAP Australia		Yes
 ISO 27001:2015 (w/ISO 27018:2014)		Yes
 PCI DSS Level 1		Yes
 SOC 1 Type 2 (SSAE 16 / ISAE 3402)		Yes
 SOC 2 Type 2 (AT Section 101)		Yes

About Fujitsu Americas

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Digital Transformation

New digital technology is becoming incorporated into the heart of business and society. Digital is not a single technology, rather a set of connected technologies such as cloud, mobile, Internet of Things (IoT), analytics, Artificial Intelligence (AI) and supporting security technologies.

Digital technology can radically transform how the world works. For instance, a manufacturer can leverage a connected, digitalized production line to gain a real time view of its operations, and make changes more quickly, transforming its efficiency. Connectivity greatly reduces transaction costs, and therefore improves the bottom line. Digital technology fundamentally changes an organization, how it operates and how it creates value. Digital transformation is metamorphosis. A core change, not a cosmetic change or an extension. A reconfiguring of a business to provide higher value products or services.

Digital technology has grown through four major waves of development. The first wave, the internet, made computing technology available to all, and was the first platform for digital services. The mobile internet followed by making digital services accessible anywhere.

Find out more at:

<http://www.fujitsu.com/us/vision/digital-transformation/>

More information

For more information about Microsoft, please visit: <http://www.fujitsu.com/us/about/info-center/global-alliances/microsoft/index.html>

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Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at: www.fujitsu.com/global/about/environment/



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