

Datasheet For Microsoft Lync Implementations



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1 ARCHITECTURE DESIGN FOR MICROSOFT LYNC /SKYPE FOR BUSINESS

Architecture Design for Lync/Skype for Business comprises an intense five days of information-gathering, analysis, discussion and knowledge-sharing of network considerations for the optimal deployment in your organization.

Assessments

Presales Architects with Lync expertise conduct assessments, during which they review your current network and future needs in order to streamline your new implementation, upgrade or migration.

During the project kick-off, Fujitsu makes sure to understand your overall project goals, flag dependencies, and validates that all questionnaires and information requirements have been addressed prior to the initiation of the engagement.

Analyze

The engagement starts with an overview and whiteboard discussion of the Microsoft Lync/Skype for Business, focusing on topics of high availability, scalability, security, and performance.

Next, the consultants engage in conversations about Lync deployment for legacy mail systems or new deployments, touching on sizing, security, and service-level agreements. Finally, they review the architectural components specific to your environment, including network flows, telephony, and considerations of single vs. multisite deployments.

High level Design

The Presales Architect consolidates the results from the analysis phase and delivers a proposed Architecture report detailing the recommendations.

The High level Design provides you with the blueprint for flexible and cost-effective communication and collaboration in your organization.

2 IMPLEMENTATION

Implementation plan

The Fujitsu Subject Matter Expert (SME) will create a Implementation plan based on the High level design.

That plan will be discussed with the customer. Project management needs to be involved so that all milestones can be set and executed during the migration.

Low level design

When the migration plan is approved by the customer, the SME will create a low level design. All details regarding the new environment will be documented and discussed with the Customer.

Executing

After review and approval from both parties on the low level design, the executing part can start.

Fujitsu will do the implementation according to Microsoft Best practices.

Every migration has a test, acceptance and production phase.

During executing touch points with the customers will be held, to follow up the status of the migration.

After care and Clean-up

After the migration the old environment needs clean-up or needs to be demoted.

The SME will do after care according to Microsoft Best Practices.

3 FINANCIALS

Solution	Architecture	Migration
Microsoft Lync	Assessments Analyze High Level Design	Migration plan Low level Design Executing After Care and Clean-up
Midsize (500-1000)	15-25 days	30 -60days
Corporate (1000-10000)	25-35 days	60-90 days
Major (10000-+)	45 days	90-+ days

The total price for the Lync/Skype for Business project is **xxxxx** € excl. VAT.

This includes:

- Assessment
- Creation of HLD
- Creation of LLD
- Assistance/Review of local Architects (Infrastructure & Lync)
- Infrastructure installation & configuration (including LB, network, backup, monitoring, etc.)
- Implementation efforts with local Lync expertise
- Update documentation
- Cleanup & Aftercare
- Project Management

Modified infrastructure requirements (server images and storage consumption) are charged via measured baselines when the netto results of this project are clear.

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Published by

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Belgium

