



## 1. About Fujitsu in Australia and New Zealand

**We use our skills, experience, and the power of ICT to positively shape the future of society with our customers.**

## Fujitsu in Australia and New Zealand at a glance

- Fujitsu is one of the largest ICT companies in the region.
- More than 4,500 staff across Australia and New Zealand.
- Over 45 years of IT service provision in our region.
- Six NABERS-rated energy-efficient data centres in Australia.
- More than AU\$1.1bn in revenue.
- More than 1,000 active customers.
- Japanese heritage and global presence.

**Fujitsu** is a leading provider of business, information technology, and communications solutions and services in Australia and New Zealand (ANZ). As one of the largest ICT companies in the ANZ marketplace, we work closely with our customers to consult, design, build, operate, and support business solutions. Fujitsu has supported businesses large and small for longer than 45 years and has more than 1,000 active customers across all areas of business in the region, including: finance; government; healthcare; justice; manufacturing; retail; telecommunications; transport; distribution; and utilities.

Our services touch the lives of all Australia and New Zealand citizens every day. Through our partnerships, Fujitsu directly or indirectly delivers services that play a role in making everyday life better for all.

We:

- provide services to a number of healthcare organisations, helping them provide the highest quality of care to the Australian public
- supply crucial services to help to protect ANZ borders and manage biosecurity risk
- help people to fill up their vehicles and provide fuel security through delivering services to leading fuel suppliers
- assist in cash withdrawals by providing key services to a multitude of financial providers
- help power the nation and provide clean water by servicing many of Australia and New Zealand's key utility providers
- manage point of sale technology and other essential services for some of the region's largest supermarkets and retail brands
- support law and order across the region in many forms from worker safety to emergency services.

We turn companies into digitised businesses, unleashing creativity from their people along with insight generation and quantum gains in efficiency through cloud computing, big data, and mobility solutions. At Fujitsu, we call this human-centric innovation.



Finance



Retail



Health



Defence



Utilities



Government



Transport

We spend around AU\$500m annually with more than 3,500 supply partners, and seek to work with those who have sound social, environmental, and ethical practices.

Fujitsu New Zealand Limited is owned by Fujitsu Australia Limited. Fujitsu Australia Limited and Fujitsu New Zealand Limited are wholly owned subsidiaries of Fujitsu Limited.

Fujitsu reported consolidated revenues of more than AU\$1.1bn for the fiscal year ended March 31, 2017 in Australia and New Zealand. For more information, please see <http://www.fujitsu.com.au>.

## Fujitsu Australia Software Technology (FAST)

Fujitsu Australia Software Technology (FAST) Pty Ltd is our research and development arm. A global centre for excellence for blockchain, it has the vision, capability, and technical pedigree to create information technology solutions that deliver real business benefits for customers. Established in 1989 by Fujitsu Limited, it was the first Fujitsu software development company to be formed outside Japan.

## Fujitsu Group

Fujitsu Group is a provider of ICT solutions worldwide, operating in more than 100 countries. Founded in Japan in 1935, Fujitsu has a long tradition of respecting the environment and caring for the wellbeing of all people in our society. Fujitsu is the world's fifth-largest IT services provider and No.1 in Japan. Listed on the Tokyo Stock Exchange, as well as the Nagoya exchanges. FORTUNE named Fujitsu as one of 'the World's Most Admired Companies' for the fifth consecutive year. It has company revenues in 4,098.3 billion yen per year, over 140,000 employees and spends over 158.6 billion yen on research and development expenditure.

Fujitsu is a full-service provider of information technology and communications solutions, offering a complete range of technology products, solutions, and services, from strategic consulting to application and infrastructure solutions and services.

