**The solution**

By understanding the risks, complexities and changing technologies involved in network management, Fujitsu has developed a proven approach to network service delivery that will reduce operating costs, improve service levels and enable deployment of new business applications. Our experience in the design, build and operation of business critical IT infrastructures enables us to deliver the services you need and align them to your business.

Around the clock, we monitor and manage customer networks from our Network Operations Centres. Using best-of-breed network management tools, Fujitsu manages wide area networks (WANs), local area networks (LANs), firewalls, security and remote access network services. Using Quality of Service (QoS) and Policy Based Networking (PBN) technology, Fujitsu can manage networks that will prioritise voice and data traffic on the network according to rules dictated by the business. We work with a number of leading network carriers in Australia and New Zealand to ensure that all these services are delivered at the best possible price.

**Our services**

Fujitsu’s network management offering is part of an integrated portfolio of Infrastructure Outsourcing services that can be delivered in a single- or multi-sourcing arrangement. Services can be selected individually or combined to deliver maximum value via an end-to-end solution. Our offering includes:

**Infrastructure consulting and integration**

Fujitsu specialists plan and manage the design, build and deployment of innovative networking solutions.
Network management
Fujitsu provides managed voice, data and converged network services for LANs, WANs and remote access solutions. These can be delivered across a variety of platforms including wire, wireless and converged networks.

Firewall management
Fujitsu provides a range of managed firewall solutions including Internet access, Web-hosting, extranets, demilitarised zones, virtual private networks and network segmentation.

Intrusion detection services
Fujitsu provides managed security services to identify and block malicious attacks on your IT infrastructure.

Network maintenance services
Fujitsu provides managed hardware maintenance services, plus software upgrades and software fault diagnosis and repair. Fujitsu can also provide and manage all on-site cabling.

Service delivery approach
Fujitsu’s service delivery model is based upon the industry standard IT Infrastructure Library (ITIL) and ensures that the most appropriate resourcing model is applied to support your network infrastructure. Fujitsu’s investment in network management tools ensures your network infrastructure achieves high levels of reliability and availability. Access to Fujitsu’s online reporting portal and capacity planning services enables you to be confident that your networking infrastructure is effectively managed and aligned to the ongoing needs of your business.

Partnerships
Fujitsu’s established partnerships with leading vendors and service providers ensure that our services exploit the best in current and emerging technologies. As a Cisco Systems Gold Partner we can deliver a full portfolio of networking services on the Cisco product range backed by fully-trained Fujitsu support staff and Cisco Certified Internetworking Experts. Fujitsu works with all leading carriers to deliver managed network solutions, including AAPT, Optus, PowerTel, Uecomm, Telstra and WorldCom.

Benefits
- **Increased business performance** – Improved network utilisation, availability, reliability and performance enables you to focus on your core business
- **Reduced costs** – Cost-effective provisioning of bandwidth, the application of best practice methodologies and the use of a shared service delivery model
- **Better system and data security** – Rigorous network security management
- **Reduced risk of business interruption** – Effective management of the network infrastructure
- **Easy access to IT skills** – Access to Fujitsu’s global knowledge resources and network management specialists

About Fujitsu
Fujitsu Australia and New Zealand is a leading service provider of business, information technology and communications solutions. As the third largest ICT Company in the Australian and New Zealand marketplace, we partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services, Fujitsu Australia and New Zealand have earned a reputation as the single supplier of choice for leading corporate and government organisations. Fujitsu Australia Limited and Fujitsu New Zealand Limited are wholly owned subsidiaries of Fujitsu Limited (TSE: 6702).

Ask Fujitsu
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