Fujitsu SAP Practice
Our Capability Offering - Finance

Engaging customers more effectively through simplified, consistent and innovative solutions

What is the Fujitsu Difference?

Fujitsu Limited is the leading Japanese Information and Communication Technology (ICT) Company offering a full range of technology products, solutions and services. Approximately 170,000 Fujitsu people support customers in more than 100 countries. Established in 1935, the organisation has an annual turnover of approximately US$47 billion.

Fujitsu Australia Limited is a wholly owned subsidiary of Fujitsu Limited (Japan) with a local turnover of approximately A$1bn per annum. Its operations are headed by Mike Foster (CEO) Senior Vice President and Head of Oceania who reports directly to the President of Fujitsu Limited. We are a full service provider of sustainable, end-to-end ICT solutions with over 300 customers and over 5,100 highly skilled professionals across all states and territories including regional centres. As a full service provider of information technology and communications solutions, Fujitsu partners with its customers to consult, design, build, operate and support business solutions. Fujitsu is recognised as one of the largest ICT companies in the Australian and New Zealand Marketplace.

Fujitsu has been a trusted SAP Global Partner for over 40 years. We have successfully helped thousands of customers worldwide to simplify, innovate and grow. Our expertise with SAP solutions, combined with our in-depth industry and technology experience helps empower our customers to achieve their business objectives and take the lead over their competitors.

Most recently, our SAP Practice has extended its footprint by introducing specialised solutions throughout the SAP landscape. Our vision is to harness our current capabilities, IP and industry knowledge, to become a recognized and trusted industry leader. We are committed to working with our customers to create measurable value add that is aligned with their strategic direction and business objectives. Supported by our Global Delivery Centres, not only can our SAP Practice deliver specialist SAP solutions, we own multiple state of the art tools and applications with SAP integration capabilities to truly transform an organisation's end-to-end business process in a digital and operationally connected world.

Fujitsu Australia's SAP Finance Practice is comprised of highly skilled and experienced consultants. Our professionals are Subject Matter Experts both in Business Process and SAP Domain knowledge and experience. They possess broad and cross functional skills, complimented by a strong ERP Logistics Practice covering Sales, Procurement, Transportation and Enterprise Asset Management solutions. Our Finance Practice utilises the latest SAP technologies to deliver advanced solutions, supported by Technical Practices experienced in the latest SAP technologies such as Fiori and leading edge Mobile solutions as well as S/4HANA.

What is our SAP Capability and Service Offering?

SAP Finance

SAP Financials Solutions

- Financial Accounting
- Management Accounting
- Investment Management
- Public Sector Collections & Disbursements
- Financial Reporting and Analytics

SAP Business Planning and Consolidation Solutions

- Planning
- Forecast
- Consolidation

What Does Success Look Like?

Fujitsu has been presented with over 20 "SAP Awards of Excellence", Architecture and Innovation have garnered 3 awards and implementation services have been conferred upon Fujitsu's SAP practice on 18 occasions.

- Telstra – Best run SAP EAM Implementation Award, 2013
- Pinnacle Award for Innovation, SAP HANA, 2012
- Ausgrid – Best SAP Upgrade Award, 2011
- Best Business Intelligence – Channel Partner, 2010
- Best ERP – Channel Partner, 2010
- Best ERP Implementation Award, 2009
- Best All-in-One Implementation, 2006
- Excellence Award for Innovation, 2005
- Best SCM Implementation, 2005
- Road Traffic Authority – Best Industry Solution Award, 2004

What Finance Solutions have we Implemented for our Customers?

Fujitsu has designed and implemented numerous solutions for our customers across Australia and New Zealand. Below is just a snapshot of some business challenges that have been transformed into successful solutions.

Public Sector Collections & Disbursements

What was the Business Need?

- New Taxation Revenue billing system required to replace legacy systems used to manage various state based taxes that would deliver maximum value to both government and taxpayers.

- Major business processes to be supported included business partner maintenance, billing and invoicing, dunning and payments.

What was the Solution?

- Use of Business Rules Framework to model and process business rules with respect to dunning activities.

- Interactive adobe forms were utilised to facilitate the entry of taxpayer and assessment details.

- Integration between Flexible Real Estate (RE-FX) and PSCD to manage property related taxes.

- An enterprise portal was developed to both simplify the use of and control access to SAP transactions.

- All reports for compliance and analysis were designed and deployed using SAP Business Warehouse (BW).

What was the Result?

- A single integrated system to manage the taxes, collections and administrations.

- Two major releases were carried out seamlessly for the business with no negative impacts for taxpayers.

Planning and Forecasting

What was the Business Need?

Customer required a global solution to support:

- Accurate, timely financial and operational data to effectively plan, budget, forecast, analyse, and report.

- The ability to seamlessly integrate top-down and bottom-up planning, intelligently model cost scenarios, and perform sensitivity analysis.

- A fully documented audit trail and compliance with strict guidelines for consolidating and reporting information internally and externally.

What was the Solution?

- SAP Business Planning and Consolidation version 10.0 supported by Business warehouse version 7.3 with a Portal frontend.

- The design included 3 Models HR, Planning and Capital to support the ability to perform sensitivity analysis.

- Security and Audit trails for each model to protect sensitive data and to track changes on the data.

- Design multiple input forms per Country and Cost Centre.

- Build HR information in a secure environment e.g. FTE, on cost and other sensitive entitlements.

What was the Result?

- Enabled 400 Planners across the Globe to enter Plan and Forecast data through a single application.

- Simplified complex workflows / SAP transactions for Field Workforce through the Portal solution.

- Planners were able to Plan across different currencies in different countries.

- Simplified Management reporting and planning functionality.

Business Consolidation

What was the Business Need?

The customer was seeking a lean implementation of SAP Business Consolidation (BPC) to adhere to IFRS requirements. The objectives of this implementation were to:

- Provide an application to consolidate multi-source and region financial information in a validated and traceable manner, combining multiple data sources.

- Developing a framework to perform expedited statutory eliminations and other group level adjustments.

- Introduce a reporting platform that supports the seamless production of individual entity reports (Financial Schedules and Sales Schedules) and group consolidated reports.

- Build like for like financial and sales reports which can be loaded into the BPC tool and consolidated, eliminating the need for countries to email their reports to Australia for consolidation.

- Consolidation reporting to support individual entity reports per country in their respective currencies and Global currency.

What was the Solution?

- Introduced the IFRS Best Practice Starter Kit Solution for BPC.

- This pre-configuration assists the business in setting up the statutory consolidation application in order to adhere to IFRS while accelerating and securing the implementation project.

- Design included Consolidation, Sales, Intercompany Matching and Rates Models.

What was the Result?

- The business was able to run Management and Sales reports per Country in their respective currencies.

- Were able to update currency conversions out of BPC.

- Had the ability to import manual data from external systems in BPC using a standardised interface and were able to produce consolidated management reporting.

Travel Management

What was the Business Need?

Customer required a Global Travel solution that will handle complex claims processes and support multiple currencies.

- Complex Travelling Allowance calculation based on different types of allowances.
- Credit Card processing that will accommodate for multiple credit card providers and multiple currencies.
- A single point of initiation (Travel Request) for all travel types (international and domestic).
- Seamless interface with their Travel Provider's Online Booking System.

What was the Solution?

- Introduced SAP Travel Management (Standard solution and activated advance business functions).
- Developed a complex customised solution around the travel allowance calculation. The method used to implement the solution was flexible and could be changed if needed in the future when the allowances are reviewed.

What was the Result?

- Customer was able interface directly with the Travel Provider and was able to utilise standard workflow approval processes.
- Travel allowances calculations were always accurate regardless of complexity.
- The integrated Credit card processing reduced manual intervention and month end processing time. It streamlined the manual reconciliation process between the credit cards and financial entries recorded.

What else can we offer?

- **Strategic, Tactical and Operational Consulting**

  Not sure what direction to take? Our highly skilled and experienced consultants can work with you to develop a robust vision and business plan to transform your organisation.

- **Roadmap, Platform and Product Assessment**

  Working out how to convert a strategic vision and objectives into reality can be an overwhelming task. Whether it be assisting with roadmap creation, evaluating your documented journey, platform, or product assessment, we will work with you to achieve organisational success.

- **Proof of Concepts**

  Converting an idea into a reality! Before you embark on your organisational journey wouldn't it be great if you could verify the concept up front? Our specialised consultants can work with you to co-innovate solutions and take you on a test drive.

- **Competency Build and Health Check Services**

  Encountering intermittent performance bottlenecks or not sure if your current environment can support future initiatives? Fujitsu's SAP System Inspection Service can help you detect negative trends at an early stage, provide detailed analysis of bottlenecks and provide recommendations on proactive steps to improve your system performance and safeguard the economic efficiency of your SAP landscape. Or identify opportunities for consolidation to optimise the system for future growth. SAP System Inspection Service is an ideal complement to standard tools such as SAP Early Watch, providing analysis across the entire SAP IT infrastructure.

- **Process Digitalisation solutions centred on Fujitsu Run My Process**

  Sick and tired of paper based processes, double handling or stand-alone disparate systems? The Fujitsu RunMyProcess application can help you automate the information flow between the different departments of your organization, with your partners, vendors, and customers. Our solutions enable you to design and run workflows that connect a wide variety of different business functions. Fujitsu RunMyProcess empowers organisations to build business applications for anyone, anywhere, on any device and deliver them through a custom enterprise process store.

  Want more information?

  Visit https://www.runmyprocess.com/en/

- **IoT solutions based on Edgeware**

  Fujitsu has an end-to-end capability around Internet of Things (IoT) via the Fujitsu Edgeware management platform. The platform turns real-time events and raw data into meaningful and valuable information to assist in complex decision making. Edgeware provides the link between data collection in the field, from any source of sensor input, and your enterprise systems.

  To find out more, visit

  http://www.fujitsu.com/au/solutions/business-technology/internet-of-things/edgeware