

# Simplify your journey to Oracle Cloud

FUJITSU

Discover how we can help you  
every step of the way

shaping tomorrow with you



# Your cloud journey made simple and easy

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Cloud migration may sound like it's just another IT strategy, but it's far more than that. This simple journey can also represent the core of your business strategy, being the key to allowing your business to thrive whilst driving innovation.

The problem is, every challenge and decision comes with a cost implication, and the migration of your Oracle to the Cloud is no different. Even if you are a seasoned professional, it's hard work keeping up with industry trends, and knowing what to switch to the Cloud, and what, if anything, to keep as on-premise ownership.

At Fujitsu, we know shifting to Cloud makes business sense for a host of reasons. Firstly, Cloud is simply a more cost-effective way to operate your Oracle workloads. The agile scale of infrastructure that Cloud providers can offer also tends to be unbeatable, compared to the cost of an individual organizations infrastructure.

Add to this the fact that it's possible to benefit from a subscription pricing system, and you can quickly appreciate how your operational costs will drop and your need for capital outlay reduce, while at the same time your operational options greatly increase and help drive innovation.

Plus, for those of you who hold sensitive data or have to adhere to data sovereignty, we are still able to help with Oracle's Cloud Customer. We have everything in place to ensure you can enjoy all the functionality of Oracle Cloud Infrastructure (OCI) but within your own data center, or Fujitsu can host this using a private cloud.

# The sooner you move, the sooner you benefit

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Start moving your Oracle infrastructure to the Cloud with Infrastructure-as-a-Service (IaaS) and you'll see benefits that include:

- Reduction in overheads
- Integration with existing cloud solutions
- Disaster recovery
- Data security
- Fast, agile operations
- A managed service
- Operational efficiency
- Lower operation costs
- Drive innovation

# Our solutions in action

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A famous automotive supplier and producer of high-quality acoustic, interior trim, and thermal management products, selected Fujitsu as its key IT services provider when it needed to migrate its E-Business Suite to Oracle Public Cloud. Our team implemented EBS, Oracle Business Intelligence Enterprise Edition (OBIEE) and Oracle Hyperion Planning, before providing the technical support needed for all the applications and day-to-day maintenance of the system. Fujitsu Oracle Cloud Architects also designed a new Oracle Cloud Landscape, while our Infrastructure team managed the servers and supported the networks. It helped them overcome the challenges that their current cloud environment was creating with licensing compliance issues, that was also causing their database to consistently lockdown, which ultimately delayed transactions and workflow. After working with us they made a \$500K saving, whilst also giving their workforce instant access to the tools that were key to speeding up the modernization of their workloads.

# With you every step of your journey

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Fujitsu puts its customers first. It's why we're widely respected by major corporations around the globe and have gained the trust to work side-by-side with leading providers. This involves providing the support to create a roadmap and development plan for businesses, as well as looking at the development of Cloud architecture. We also have great expertise in planning and testing Cloud migration before we finally execute it, and are always on hand to assist with our reliable disaster recovery, if it's ever needed.

# A perfect Oracle partnership

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Fujitsu is in a unique group and one of the few partners qualified to move your Oracle workload to IaaS. We have worked with Oracle for over 30 years, in 20 countries, and have therefore been certified by them to deliver global capabilities at the highest level through our partnerships, which include Oracle Platinum Partner and Cloud Premier.

ORACLE

Platinum  
Partner

# Simplify and accelerate

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Our complete end-to-end solutions can deliver:

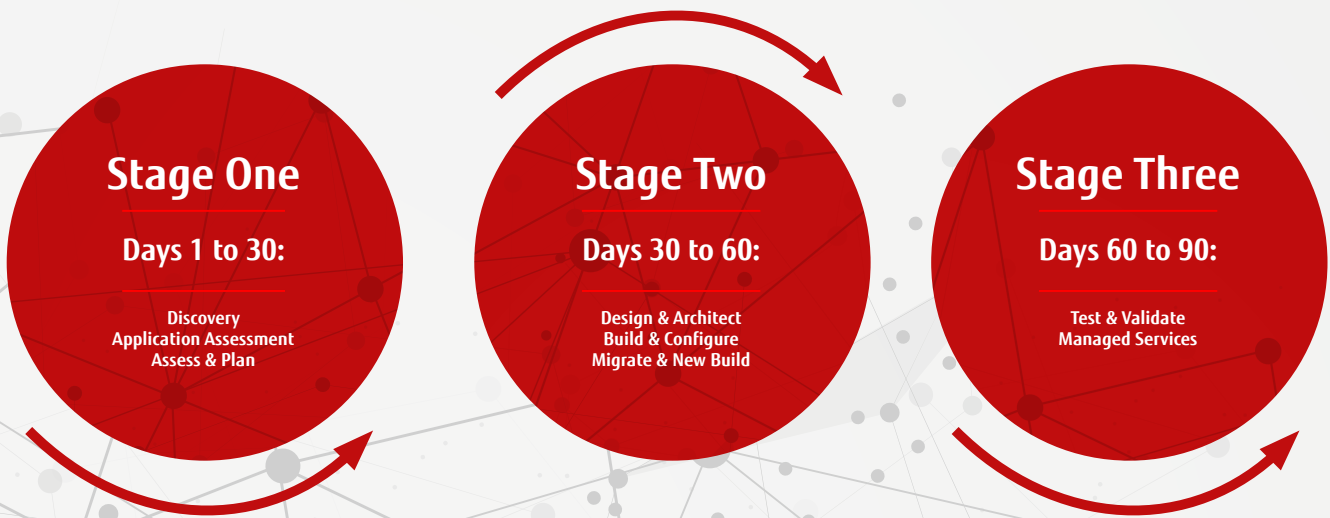
- Cloud program development and roadmap
- Cloud service provider selection assistance
- Development of cloud architecture, including:
  - Foundation services
  - Application management
  - Sizing
  - Security
  - Release management
  - IT Service Management (ITSM) processes
- Cloud migration planning, testing and execution of enterprise applications:
  - Migrate Oracle non-Production environments to the IaaS Cloud
  - Migrate Oracle Production environments to the IaaS Cloud (optional)
- High availability/disaster recovery in the Cloud
- Infrastructure scripting and DevOps framework implementation

# Our Approach

It starts with a full review and assessment of your current environment. We work with you to review organizational drivers and evaluate your specific needs so we can deliver the right deployment options and strategy for your business.

The first question most businesses have when considering the move to Cloud is, how long will it take? After all, the last thing you want is to cause delays when you're attempting to speed up the procedure and make things more efficient. While every business is different, we are able to provide a guide to the approximate timescale when making the switch.

## Stages of migration



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