

June 1, 2018

# Disclosed Information on the Internet at the Time of Notice of the 118<sup>th</sup> Annual Shareholders' Meeting

## FUJITSU LIMITED

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*Note:*

This English version of *Disclosed Information on the Internet at the Time of Notice of the 118th Annual Shareholders' Meeting* is a translation for reference only. The style of this English version differs slightly from the original Japanese version.

**1. Fujitsu Group Principal Offices and Plants (As of March 31, 2018)****(1) Fujitsu Limited**

|                           |  |
|---------------------------|--|
| Registered office         | 1-1, Kamikodanaka 4-chome, Nakahara-ku, Kawasaki-shi, Kanagawa   |
| Principal office          | 5-2, Higashi-Shimbashi 1-chome, Minato-ku, Tokyo   |
| Domestic business offices | Hokkaido Regional Sales Division (Sapporo-shi), Tohoku Regional Sales Division (Sendai-shi), Fukushima Regional Sales Division (Fukushima-shi), Kanagawa Regional Sales Division (Yokohama-shi) Kanto Regional Sales Division (Saitama-shi), Chiba Regional Sales Division (Chiba-shi), Niigata Regional Sales Division (Niigata-shi), Nagano Regional Sales Division (Nagano-shi), Hokuriku Regional Sales Division (Kanazawa-shi, Ishikawa), Tokai Regional Sales Division (Nagoya-shi), Shizuoka Regional Sales Division (Shizuoka-shi), Kansai Branch (Osaka-shi), Kobe Regional Sales Division (Kobe-shi), Kyoto Regional Sales Division (Kyoto-shi), Sanin Regional Sales Division (Matsue-shi, Shimane), Chugoku Regional Sales Division (Hiroshima-shi), Shikoku Regional Sales Division (Takamatsu-shi, Kagawa), Kyushu Regional Sales Division (Fukuoka-shi) |
| Software/Services         | Sapporo Systems Laboratory (Sapporo-shi), Aomori Systems Laboratory (Aomori-shi), Ichigaya Office (Chiyoda-ku, Tokyo), Shinagawa Office (Minato-ku, Tokyo), Fujitsu Solution Square (Ohta-ku, Tokyo), Musashi Kosugi Office (Kawasaki-shi), Fujitsu Shin-Kawasaki Technology Square (Kawasaki-shi), Makuhari Systems Laboratory (Chiba-shi), Kansai Systems Laboratory (Osaka-shi), Kouchi Fujitsu Technoport (Nangoku-shi, Kouchi), Kyushu R&D Center (Fukuoka-shi), Oita Systems Laboratory (Oita-shi), Kumamoto Systems Laboratory (Kamimashiki-gun, Kumamoto)  |
| R&D /Plants               | Kawasaki Research & Manufacturing Facilities (Kawasaki-shi), Kumagaya Plant (Kumagaya-shi, Saitama), Oyama Plant (Oyama-shi, Tochigi), Nasu Plant (Otawara-shi, Tochigi), Nagano Plant (Nagano-shi), Numazu Plant (Numazu-shi, Shizuoka), Akashi Research & Manufacturing Facilities (Akashi-shi, Hyogo)   |

**(2) Subsidiaries**

|                  |  |
|------------------|--|
| Japan            | Fujitsu Frontech Limited (Inagi-shi, Tokyo), Fujitsu Telecom Networks Limited (Oyama-shi, Tochigi), Fujitsu IT Products Limited (Kahoku-shi, Ishikawa), FUJITSU BROAD SOLUTION & CONSULTING Inc. (Minato-ku, Tokyo), Fujitsu Marketing Limited (Bunkyo-ku, Tokyo), Fujitsu FIP Corporation (Koto-ku, Tokyo), Fujitsu FSAS Inc. (Kawasaki-shi), PFU Limited (Kahoku-shi, Ishikawa), Fujitsu Isotec Limited (Date-shi, Fukushima), Fujitsu Client Computing Limited (Kawasaki-shi), Fujitsu Personal System Limited (Minato-ku, Tokyo), Fujitsu Semiconductor Limited (Yokohama-shi), Shinko Electric Industries Co., Ltd. (Nagano-shi, Nagano), FDK Corporation (Minato-ku, Tokyo), Fujitsu Component Limited (Shingawa-ku, Tokyo), Fujitsu Electronics Inc. (Yokohama-shi), Fujitsu Laboratories Ltd. (Kawasaki-shi) |
| Outside of Japan | Fujitsu Network Communications, Inc. (U.S.)<br>Fujitsu Services Holdings PLC (U.K.)<br>Fujitsu America, Inc. (U.S.)<br>Fujitsu Australia Limited (Australia)<br>Fujitsu Technology Solutions (Holding) B.V. (Netherlands)<br>FUJITSU ASIA PTE, LTD. (Singapore)  |

**(3) Data Centers**

|              |   |
|--------------|---|
| Data centers | Hokkaido Data Center (Hokkaido), Tohoku Data Center (Miyagi), Tatebayashi Data Center (Gunma), Tokyo No. 1 Data Center (Tokyo), Tokyo Data Center (Kanagawa), Yokohama Data Center (Kanagawa), Yokohama Kohoku Data Center (Kanagawa), Nagano Data Center (Nagano), Chubu Data Center (Aichi), Osaka Senri Data Center (Osaka), Akashi Data Center (Hyogo), Chushikoku Data Center (Hiroshima), Kyushu Data Center (Fukuoka), global data centers (over 100 sites around the world) |
|--------------|---|

**2. Employees (As of March 31, 2018)****(1) Employees of the Fujitsu Group**

| <i>Segment</i>       | <i>Number of employees</i> | <i>Change from end of fiscal 2016</i> |
|----------------------|----------------------------|---------------------------------------|
| Technology Solutions | 112,146                    | -2,653                                |
| Ubiquitous Solutions | 4,722                      | -10,096                               |
| Device Solutions     | 15,666                     | -2,182                                |
| Corporate and others | 7,831                      | 227                                   |
| Total                | 140,365                    | -14,704                               |

**(2) Employees of Fujitsu Limited**

| <i>Segment</i>       | <i>Number of employees</i> | <i>Change from end of fiscal 2016</i> |
|----------------------|----------------------------|---------------------------------------|
| Technology Solutions | 28,551                     | -383                                  |
| Ubiquitous Solutions | 604                        | 49                                    |
| Corporate and others | 3,814                      | 208                                   |
| Total                | 32,969                     | -126                                  |

|                    |      |                                    |      |
|--------------------|------|------------------------------------|------|
| <i>Average age</i> | 43.3 | <i>Average years of employment</i> | 20.0 |
|--------------------|------|------------------------------------|------|

The number of employees of the Group decreased by 14,704 from the end of the previous fiscal year to 140,365. The main reason for this is that, in the Ubiquitous Solutions segment, the Company sold its shareholding in Fujitsu TEN Limited (currently DENSO TEN Limited) to DENSO CORPORATION on November 1, 2017, and, as a result, Fujitsu TEN Limited is no longer a consolidated subsidiary of the Company.

**3. System to Ensure the Properness of Fujitsu Group Operations****(1) Full Text of Policy on the Internal Control System****1. Objective**

To continuously increase the corporate value of the Fujitsu Group, it is necessary to pursue management efficiency and control risks arising from business activities. Recognizing this, the Directors who are entrusted with the management of the Company by the shareholders, present to the shareholders, who have entrusted authority in them, the policy regarding a) how to practice and promote the FUJITSU Way, the principles that underlie the Fujitsu Group's conduct, and b) what systems and rules are used to pursue management efficiency and control the risks arising from the Company's business activities in the application of their management approach, as described below

**2. Systems to Ensure that Directors Carry Out Their Responsibilities Efficiently****(1) Business Execution Decision-Making and Business Execution Structure**

- a. The Company has Corporate Executive Officers (hereafter, the Representative Directors and Corporate Executive Officers are referred to collectively as "Senior Management") who share business execution authority with the Representative Director and President, and the Corporate Executive Officers carry out decision-making and business execution in accordance with their responsibilities.
- b. The Company has a Chief Financial Officer who is responsible for managing finance and accounting for the Fujitsu Group.

- c. The Company has a Management Council made up of Representative Directors and Corporate Executive Officers to assist the Representative Director and President in decision-making.
  - d. The Representative Director and President puts in place systems and procedures (Management Council rules, systems for approvals and reaching decisions) needed for decision-making by Senior Management and employees entrusted by Senior Management with authority.
  - e. The Representative Director and President reports financial and business results at each regularly-scheduled meeting of the Board of Directors, makes periodic reports to the Board of Directors on the operational status of “Policy on the Internal Control System,” and receives confirmation that operations are being undertaken correctly.
- (2) System to Promote More Efficient Operations
- a. The Company has an organization that uses reforms to the Fujitsu Group’s business processes to promote higher productivity, lower costs, and expenditure controls, and it pursues more efficient management.
3. Rules and Other Systems Relating to Managing the Risk of Losses

(1) System for Managing the Risk of Losses in General

- a. The Company aims to maintain the business continuity of the Fujitsu Group, increase its corporate value, and sustainably expand its business activities. In order to deal with risks that pose a threat to achieving these goals, the Company has a Risk Management & Compliance Committee, which oversees risk management for the entire Fujitsu Group. The Company also assigns certain departments to be responsible for specific kinds of risks, and has appropriate systems in place for risk management.
- b. The Risk Management & Compliance Committee constantly assesses and verifies risks that might cause losses to the Fujitsu Group. When risks are identified in business operations, it works to control the risk, such as by formulating preventative measures, and attempts to minimize the loss that might result.
- c. To minimize losses from any risks that arise, the Risk Management & Compliance Committee, through the systems described in paragraph “a” above, periodically analyzes any risks that have arisen, reports on them to the Board of Directors and any other relevant person or organization, and takes action to prevent a recurrence of such risks.

(2) Systems for Managing the Specific Risks of Losses

In addition to the Risk Management & Compliance Committee, the Company has risk management systems that include the following to deal with specific risks of losses it identifies in its business operations.

a. Risk Management System for Defects in Products and Services

- The Company has a quality-assurance system designed to analyze defects in Fujitsu Group products and services and prevent them from recurring. In particular, it has an organization that continuously works to improve quality, contracts, and rules to ensure that social infrastructure systems run reliably.

b. Management System for Contracted Development Projects

- To prevent the emergence of unprofitable projects among its contracted development projects, such as systems integration projects, the Company has a specialized organization that monitors risks relating to project negotiations and project execution.
- This specialized organization creates a monitoring process for contract amounts, contract terms, quality, expenses, deadlines and other relevant items, and monitors projects under consistent conditions.
- Based on the results of this monitoring, the specialized organization issues corrective recommendations to relevant projects.

c. Security System

- The Company has an organization to deal with cyber-terrorism, unauthorized use, and data breaches in the services it provides.

- (3) Responses to Management Risks
- a. System to Manage Financial Risks
    - Financial risks are under the purview of the Chief Financial Officer.
  - b. Systems to Manage Other Forms of Management Risk
    - Other forms of Management risks, including market trends and price competition, are handled by each department according to a division of responsibilities established by the Representative Director and President.
4. Systems to Ensure that Business Execution of Directors and Employees Complies with Laws, Regulations and Articles of Incorporation
- (1) Compliance System
    - a. Senior Management adheres to the Code of Conduct in the FUJITSU Way as a basic philosophy for compliance issues, including compliance with laws, regulations and the articles of incorporation, and proactively promotes the Group's overall compliance based upon its ethics as Senior Management.
    - b. The Risk Management & Compliance Committee has purview over compliance matters for the Fujitsu Group, which it executes as follows.
      - It ensures scrupulous adherence to the Code of Conduct in the FUJITSU Way among all Fujitsu Group employees through ongoing educational efforts.
      - It clarifies the laws and regulations that relate to the Fujitsu Group's business activities and establishes internal rules, education, and oversight systems to ensure compliance with them to promote compliance throughout the Group.
      - When Senior Management or employee recognizes a serious compliance violation or when a situation may appear to present one relating to the performance of the responsibilities of Senior Management or an employee, the Risk Management & Compliance Committee makes such person immediately report such fact to the Committee via the normal chain of command.
      - To ensure that compliance problems can be discovered quickly and handled appropriately through an alternative communications channel apart from the normal chain of command, it establishes and operates an internal reporting system that safeguards the reporter.
      - The Risk Management & Compliance Committee immediately reports serious compliance violations or situations that may appear to present one to the Board of Directors and any other relevant person or organization
  - (2) System to Ensure Proper Financial Reporting
    - a. The Company has, apart from the organization that prepares financial reports, an organization under the Chief Financial Officer responsible for establishing, operating, and evaluating internal control over Fujitsu Group financial reporting, to ensure the effectiveness and reliability of financial reports.
    - b. These organizations create unified accounting policies shared throughout the Fujitsu Group and rules for establishing, operating, and evaluating internal control over financial reporting.
    - c. The organization responsible for establishing, operating, and evaluating internal control over financial reporting periodically reports to the Board of Directors and any other relevant person or organization the results of evaluations of the effectiveness the internal control.
  - (3) System for Information Disclosure

The Company has a system to ensure timely and fair disclosure of company information.
  - (4) Internal Auditing System
    - a. The Company has an organization that conducts internal audits of business execution (the "Internal Auditing Organization"), and ensures its independence.
    - b. The Internal Auditing Organization establishes internal auditing rules and conducts audits based on those rules.
    - c. The Internal Auditing Organization liaises with internal auditing organizations in other Group companies to internally audit the Fujitsu Group as a whole.
    - d. The results of internal audits are periodically reported to the Board of Directors, Audit & Supervisory Board and other relevant person or organization of the Company and of other

relevant Group companies.

5. System for Storing and Managing Information in Accordance with the Execution of Directors' Responsibilities
  - a. Senior Management assigns people with the responsibility for storing and managing documents, and, in accordance with internal rules, appropriately stores and manages the following documents (including electronic records) related to the execution of Senior Management' responsibilities, along with other important information.
    - Minutes of Annual Shareholders' Meetings and related materials.
    - Minutes of Board of Directors Meetings and related materials
    - Other minutes and related materials involved in important decision-making meetings.
    - Approval documents and related materials involving Senior Management decisions.
    - Other important documents that relate to the performance of Senior Management's responsibilities.
  - b. To verify the status of business execution, the Directors and Audit & Supervisory Board Members have access at any time to the documents in paragraph "a" above, and people with the responsibility for storing and managing documents establish systems to enable Directors Audit & Supervisory Board Members to access the documents at any time in response to requests for the documents by Directors or Audit & Supervisory Board Members.
6. System to Ensure the Properness of Fujitsu Group Operations
  - a. In addition to creating and instituting the above systems and rules for the Fujitsu Group, the Company establishes systems for receiving reports from the Senior Management of Group companies on matters relating to their business execution.
  - b. The Company institutes standard rules regarding the delegation of authority from the Representative Director and President to Group companies, such as the scope of decision-making authority and the decision-making process relating to important matters at Group companies.
  - c. The Representative Director and President determines what each Group company's divisional area of responsibility is, and the Corporate Executive Officers who divide the business execution duties for each divisional area, acting through each Group company's president or CEO, implement and comply with paragraphs "a" and "b" above.
  - d. The Senior Management of the Company and other Group companies share information on Fujitsu Group management strategies and on issues relating to the achievement of Group goals through periodical meetings or other sufficient measures, and cooperate on Group business management.
7. System to Ensure the Properness of Audits by the Audit & Supervisory Board Members
  - (1) Ensuring the Independence of Audit & Supervisory Board Members
    - a. The Company has an Auditing Support Division with employees assigned to assist Audit & Supervisory Board Members in carrying out their duties. Appropriate employees with the ability and expertise required by the Audit & Supervisory Board Members are assigned to the Division.
    - b. In order to ensure the independence of the employees in the Auditing Support Division and to ensure that they will implement the instructions of Audit & Supervisory Board Members, Senior Management shall receive the consent of Audit & Supervisory Board Members on matters relating to the appointment, transfer and compensation of employees in the Auditing Support Division.
    - c. In principle, Senior Management does not assign employees in the Auditing Support Division to other divisions or duties. In instances, however, where a need arises to give dual assignments to employees with specialized knowledge in response to requests from Audit & Supervisory Board Members, care is given to ensuring their independence in accordance with paragraph "b" above.
  - (2) Reporting System
    - a. Senior Management of Fujitsu and Group companies provides the Audit & Supervisory Board Members with the opportunity to attend important meetings.
    - b. In cases where risks arise that could affect management or financial results, or when there is an awareness of major compliance violations, or the possibility of major compliance

violations, in connection with the execution of business activities, Senior Management of Fujitsu and Group companies immediately report them to the Audit & Supervisory Board Members.

- c. Senior Management of Fujitsu and Group companies periodically report to the Audit & Supervisory Board Members on the status of business execution.
  - d. Senior management of Fujitsu and Group companies shall not subject senior management or employees to adverse treatment for the reason that reports were submitted in accordance with paragraphs “b” and “c” above.
- (3) Ensuring the Effectiveness of Audits by the Audit & Supervisory Board Members
- a. Senior Management of Fujitsu and Group companies periodically exchange information with the Audit & Supervisory Board Members.
  - b. With respect to expenses incurred by Audit & Supervisory Board Members in the execution of their duties in accordance with Article 388 of the Companies Act, Senior Management shall determine the methods for processing the requests stipulated in Article 388.
  - c. The Internal Auditing Organization periodically reports audit results to the Audit & Supervisory Board Members.

## **(2) Overview of the Status of Operation of the System to Ensure the Properness of Fujitsu Group Operations**

### **1. Systems to Ensure that Directors Carry Out Their Responsibilities Efficiently**

The Company has Corporate Executive Officers who share business execution authority with the Representative Director and President, and the Corporate Executive Officers carry out decision-making and business execution in accordance with their responsibilities.

The Management Council meets three times a month, discusses important management execution and assists the Representative Director and President in decision-making.

In addition, rules determining the scope of delegation of duties from Representative Directors to other executives and employees and other matters and various systems for approvals and reaching decisions are put in place and are operated so that efficient and proper management execution is ensured based on these rules and systems.

### **2. Risk Management System and Compliance System**

The Company positions the risk management system and the compliance system at the heart of the “Policy on the Internal Control System” and has established the Risk Management & Compliance Committee (the “Committee”), which supervises these systems globally and reports to the Board of Directors.

The Committee is chaired by the Representative Director and President and consists mainly of Executive Directors. The Committee meets periodically and determines policies for preventing risks in business operations from arising and for countermeasures for losses caused by risks that have arisen.

The chairman of the Committee has appointed a Chief Risk Compliance Officer (CRCO) who executes the Committee’s decisions.

Regarding compliance violations and risks in business operations, including information security, the Committee has established and operates a system that covers not only the Company but the Fujitsu Group and ensures reporting to the Committee in a timely manner. It also operates the internal reporting system.

The Company has appointed a Chief Information Security Officer (CISO) under the Committee and formulates and implements information security measures. In addition, the Company has established the Cyber Security Committee under the Committee. While ensuring security throughout the Fujitsu Group, the Company is working to ensure and enhance information security of customers through products and services that embody Fujitsu’s security practices.

In the course of operating the systems described above, besides reporting when risks have arisen, the Committee periodically reports the progress and results of its activities to the Board of Directors and is supervised.

Under the Risk Management & Compliance Committee, the Company has established compliance-related rules, which are adhered to worldwide. Moreover, the Global Business

Standards, which provide guidance on how individual employees should apply the Fujitsu Way Code of Conduct in their actions and are available in 20 languages, are applied uniformly across the Fujitsu Group. Furthermore, the Company has established the Global Compliance Program to maintain and improve its global structure for legal compliance across the Fujitsu Group. In addition, various education programs and activities to raise awareness have been implemented.

As an initiative for information management during fiscal 2017, in January 2018 the Company applied to the Dutch Data Protection Authority (DPA) to obtain approval for its Binding Corporate Rules for Processors (BCR-P), which are common rules established across the Fujitsu Group related to the handling of personal data that customers have entrusted to Fujitsu for processing. This application is part of the Company's effort to meet the legal requirements for the protection of personal data in Europe laid out in the General Data Protection Regulation (GDPR) of the EU.

### 3. System to Ensure Proper Financial Reporting

The Company has established the FUJITSU Way Committee chaired by the Representative Director and President and consisting of Executive Directors and some Corporate Executive Officers. Under this committee's direction, the responsible organization has established a system called "Eagle Innovation." In accordance with the rules established by the Company based on the principles of the Practice Standards for Management Assessment and Audit concerning Internal Control Over Financial Reporting published by the Business Accounting Council, internal control over financial reporting throughout the Fujitsu Group is assessed.

### 4. System to Ensure the Properness of Fujitsu Group Operations

The risk management system, the compliance system, and the system for ensuring proper financial reporting cover the Fujitsu Group. Especially for risk management and compliance systems, Regional Risk Management & Compliance Committees have been established for individual Regions, which are geographical executive divisions of the Fujitsu Group worldwide. These regional committees are positioned under the Risk Management & Compliance Committee to function so that the entire Fujitsu Group is covered. In addition, as a part of a system to ensure the properness of Fujitsu Group operations, the Company has established the Rules for Delegation of Authority called "Global DoA" that determines authority for decision-making of important matters of Fujitsu Group companies (excluding certain subsidiaries) and the decision-making process. The Company has its Group companies comply with the Global DoA. In addition, Group companies are required to report on their operations to the Company. In this way, the Company has put in place systems for decision-making and reporting of important matters at the Group.

The status of operation of the internal control system centering on the above is periodically reported to the Board of Directors.



## Notes to Consolidated Financial Statements

### **【Notes to Significant Items concerning Preparation of Consolidated Financial Statements and Scope of Consolidation and Application of Equity Method】**

1. The Company prepares its consolidated financial statements in accordance with the Ordinance on Accounting of Companies (Ministry of Justice Ordinance No. 13, February 7, 2006 and Revised Ministry of Justice Ordinance No. 1, January 8, 2016). The consolidated financial statements are prepared in conformity with the International Financial Reporting Standards (IFRS) as per clause 1 of Article 120 of the Ordinance on Accounting of Companies. Following the latter part of the clause, some disclosure items required under IFRS are omitted in these notes.

#### 2. Scope of consolidation

This consolidated financial report is prepared with consolidation of 462 major subsidiaries. The scope of consolidation for this fiscal year has been changed in that 6 companies were added and 46 companies were subtracted. Major additions and subtractions are described below. Names of the major subsidiaries are omitted in this note because they are noted in item #2 “The Fujitsu Group” in this report.

Newly consolidated subsidiaries as a result of acquisition or formation: 6 companies

Subtracted due to liquidation or sale: 41 companies

Subtracted due to merger: 5 companies

#### 3. Application of the equity method

(1) The number and names of major associates to which the equity method is applied

Investments in associates are accounted for using the equity method and the number of companies to which the method applies is 23.

Major associates are Fujitsu General Ltd., Fujitsu Leasing Co., Ltd., and Socionext Inc.

The scope of application of the equity method for this fiscal year has been changed in that 4 companies were added and 5 companies were subtracted.

(2) The Company does not treat JECC Corporation as an associate although the Company holds more than 20% of the outstanding shares of JECC Corporation. This is because JECC Corporation is a special corporation operated under the joint investments of 6 companies, including Japanese computer manufacturers, to develop the information processing industry in Japan.

- (3) Goodwill relating to an associate is accounted for in the same way as that of consolidated subsidiaries.

#### 4. Significant accounting policies

##### (1) Valuation standards and methods for assets

###### (a) Financial assets

###### (i) Non-derivative financial assets

###### Held-to-maturity investments and loans and receivables

Held-to-maturity investments and loans and receivables are initially measured at fair value plus any directly attributable transaction costs and subsequently at amortized cost using the effective interest method, less any impairment losses. Amortization charge for each period is recognized as financial income in profit or loss.

###### Available-for-sale financial assets

Available-for-sale financial assets are initially measured at fair value plus any directly attributable transaction costs and subsequently measured at fair value at the reporting date. The resulting gains and losses, except for impairment losses, foreign exchange gains and losses on debt securities and interest costs incurred by the effective interest method, are recognized in other comprehensive income.

###### (ii) Derivative financial assets

Derivatives are initially and subsequently measured at fair value. When a derivative is not designated as a hedging instrument, any changes in the fair value of the derivative are recognized in profit or loss. For cash flow hedges, the effective portion of changes in fair value of a derivative is recognized in other comprehensive income, whereas any ineffective portion of the changes is recognized in profit or loss.

###### (b) Non-financial assets

###### (i) Inventories

Inventories are measured at cost. However, should the net realizable value (“NRV”) at the reporting date fall below the cost, inventories are measured at the NRV, with the difference in value between the cost and the NRV, in principle, booked as cost of sales. The cost of inventories comprises costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. The cost of inventories of items that are interchangeable is determined by the moving average cost method or the

periodic average method, whereas the cost of inventories of items that are not interchangeable is determined by the specific identification method. NRV is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated direct selling expenses. Inventories that are slow moving and inventories held for long-term maintenance contracts are measured at the NRV that reflects future demand and market trends.

(ii) Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

(iii) Goodwill

Goodwill acquired in a business combination is measured at cost less accumulated impairment losses.

(iv) Intangible assets

Intangible assets are measured at cost less accumulated amortization and impairment losses.

(v) Impairment

If there is an indication of impairment for non-financial assets other than inventories, the asset's recoverable amount is estimated and the asset is tested for impairment. Goodwill and indefinite-lived intangible assets are tested for impairment for both annually and when there is an indication of impairment. An impairment loss is recognized if the recoverable amount of an asset or cash-generating unit is less than its carrying amount.

(2) Depreciation method for assets

(a) Property, plant and equipment (excluding leased assets)

The depreciable amount (cost less residual value) for items of property, plant and equipment is allocated on a systematic basis over its useful life. The Group in principle adopts the straight-line method of depreciation reflecting the pattern of consumption (matching of costs with revenues) of the future economic benefits from the asset.

Depreciation of an asset begins when it is available for use and ceases at the earlier of the date that the asset is either classified as held for sale or is derecognized.

The estimated useful lives for significant categories of property, plant and equipment are as follows:

- Buildings and structures 7 to 50 years
- Machinery and equipment 3 to 7 years
- Tools, fixtures and fittings 2 to 10 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if necessary.

(b) Intangible assets (excluding leased assets)

Software held for sale is amortized based on the expected sales volumes and allocated equally based on the remaining useful life. Software for internal use and other intangible assets with finite useful lives are amortized over their respective useful lives using in principle the straight-line method to reflect the pattern of consumption of the expected future benefits from the assets.

The estimated useful lives are as follows:

- Software held for sale 3 years
- Software for internal use within 5 years

Amortization methods, useful lives and residual values are reviewed at each reporting date and adjusted if necessary.

(c) Leased assets

Leased assets are depreciated on a straight-line basis over the period that is the shorter of the lease term and the useful life of the leased asset.

(3) Recognition criteria for provisions

A provision is recognized if, as result of a past event, the Group has a present legal or constructive obligation that can be estimated reasonably and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. Provisions are discounted to present value using a pre-tax rate that reflects the time value of money and risks specific to the liability.

(4) Defined benefit plans

The Group's net defined benefit liability (asset) is measured at the present value of defined benefit obligation less the fair value of plan assets. The defined benefit liability in respect of each defined benefit plan is calculated separately by estimating the amount of future benefits employees have earned in return for services rendered to date and discounted to present value. The calculation is performed in each reporting period by qualified actuaries using the projected unit credit method. The discount rate used is determined by reference to market yields at the reporting date on high-quality corporate bonds that have maturity dates approximating to the terms of the Group's obligations that are denominated in the currency in which the benefits are expected to be paid.

Remeasurements of the net defined benefit liability (asset) are recognized in other comprehensive income after adjusting for tax effects and then immediately reclassified to retained earnings.

(5) Revenue recognition criteria for fixed price service contracts such as customized software contracts

Revenue and costs for fixed price service contracts such as customized software contracts are recognized by reference to the stage of completion when the outcome of the transaction can be reliably estimated. The Group in principle adopts the percentage of completion method based on costs incurred to date as a percentage of total estimated project costs. When milestones are defined at contract inception, revenue is recognized based on completion of the contractual milestones.

(6) Other significant principles for the preparation of consolidated financial statements

(a) Consumption taxes

The tax exclusion method is applied in the preparation of consolidated financial statements.

(b) Application of the consolidated tax return system

The consolidated tax return system is applied in the preparation of consolidated financial statements.

(Additional Information)

The Company sold the business (development, manufacturing and sales) concerning car audio and navigation systems and mobile communications equipment to DENSO CORPORATION. Consequently, the said business is classified as discontinued operations.

**【Notes to the Consolidated Statement of Financial Position】**

|  |                                 |               |
|--|---------------------------------|---------------|
| 1. Assets pledged as collateral and liabilities associated with collateral   |                                 |               |
| (1) Major assets pledged as collateral   |                                 | (Million yen) |
| Balance of pledged assets.....   |                                 | 4,630         |
| (Pledged assets)   | Land.....                       | 4,074         |
|  | Buildings and structures.....   | 556           |
| <br>   |                                 |               |
| (2) Major liabilities associated with collateral   |                                 |               |
| Balance of secured debt.....   |                                 | 1,875         |
| (Secured debts)  | Provisions.....                 | 1,875         |
| <br>   |                                 |               |
| 2. Bad debt allowance presented net with the associated assets   |                                 |               |
| (1) Receivables, trade.....  |                                 | 7,304         |
| (2) Other non-current assets.....  |                                 | 1,943         |
| <br>   |                                 |               |
| 3. Accumulated depreciation of property, plant and equipment.....  |                                 | 1,516,595     |
| (including accumulated impairment losses)  |                                 |               |
| <br>   |                                 |               |
| 4. Liabilities for guarantee contracts   |                                 |               |
| Balance of liabilities for guarantee contracts.....  |                                 | 220           |
| (Guaranteed debts)   | Housing loans of employees..... | 220           |
| The balance of liabilities for guarantee contracts and guaranteed debts include transactions similar to guarantee contracts such as guarantee reservations and letters of awareness. |                                 |               |

**【Notes to the Consolidated Profit and Loss Statements】**

|   |  |
|---|--|
| 1. Other income (expenses)  |  |
| Main components were a gain on transfer of business amounting to 54,467 million yen concerning the mobile device business and a gain on transfer of business amounting to 16,947 million yen concerning the consumer business of NIFTY Corporation. |  |
| <br>  |  |
| 2. Financial income   |  |
| The main component was a gain on sales of shares of Fuji Electric Co., Ltd. amounting to 27,360 million yen.  |  |

**【Notes to the Consolidated Statement of Changes in Equity】**

1. Number of shares issued at the end of this fiscal year

Common stock 2,070,018,213 shares

2. Dividends distributed from retained earnings during this fiscal year

| Resolution  | Type of stock | Total amount of dividends (Million yen) | Dividend per share (Yen) | Record date        | Effective date    |
|---|---------------|---|--------------------------|--------------------|-------------------|
| Meeting of the Board of Directors on May 25, 2017     | Common stock  | 10,252                                  | 5                        | March 31, 2017     | June 5, 2017      |
| Meeting of the Board of Directors on October 26, 2017 | Common stock  | 10,252                                  | 5                        | September 30, 2017 | November 24, 2017 |

3. Dividends to be distributed from retained earnings after the end of this fiscal year

| Resolution  | Type of stock | Total amount of dividends (Million yen) | Dividend resource | Dividend per share (Yen) | Record date    | Effective date |
|---|---------------|---|-------------------|--------------------------|----------------|----------------|
| Meeting of the Board of Directors on May 24, 2018 | Common stock  | 12,352                                  | Retained earnings | 6                        | March 31, 2018 | June 4, 2018   |

(Additional Information)

4. Reason for change in items of equity

Disposal of treasury stock

The main reason was the share exchange with shareholders of FUJITSU BROAD SOLUTION & CONSULTING Inc., which had been listed on JASDAQ of the Tokyo Stock Exchange, in order to make it a wholly owned subsidiary.

**【Notes to Financial Instruments】**

1. Policies on Financial Instruments

The Group carries out its financial activities in accordance with the “Fujitsu Group Treasury Policy” and primarily obtains funds through bank borrowing and the issuance of

corporate bonds based on funding requirements of its business activities. After the adequate liquidity for its business activities has been ensured, the Group invests temporary excess funds in financial assets with low risk. The Group utilizes derivative transactions only for hedging purposes and not for speculative or dealing purposes.

Trade receivables are exposed to customer credit risk. Additionally, some trade receivables are denominated in foreign currencies in conjunction with the export of products and exposed to exchange rate fluctuation risk. Available-for-sale financial assets are comprised primarily of the certificates of deposit held for fund management and the shares issued by customers or other parties for the purpose of maintaining and strengthening the business relationship. Shares are exposed to market price fluctuation risk and financial risk of the company invested. The Group also loans to business partners, etc.

Trade payables such as notes payable, trade accounts payable and accrued expenses are generally payable within one year. Some trade liabilities are denominated in foreign currencies in conjunction with the import of components and exposed to exchange rate fluctuation risk. Borrowings, corporate bonds and finance lease obligations are mainly for the purpose of obtaining working capital and preparing capital expenditures. Because some of these have floating interest rates, they are exposed to interest rate fluctuation risk.

#### (1) Credit risk

The Group strives to mitigate collection risk in accordance with credit management standards and procedures in selling goods and services. A unit independent from the sales units assesses the credit standing of customers and manages collection dates and the balance outstanding for each customer to ensure smooth collection of trade receivables. Regarding the loan receivable, the Group periodically assesses debtor's financial condition and reviews the terms of the loan if needed. The counterparties to derivative transactions are selected upon assessment of their credit risk.

The amounts of the largest credit risks as of the reporting date are indicated in the carrying amount of the financial assets that are exposed to credit risk.

#### (2) Liquidity Risk

The Group prepares a cash flow projection and monitors its funding requirements. The Group also strives to diversify its sources of financing in order to reduce liquidity risk.

#### (3) Market risk

The Group utilizes exchange forward contracts in respect to trade receivables and trade liabilities denominated in foreign currencies to mitigate exchange rate fluctuation risk



monitored by each currency respectively, currency swap contracts to mitigate the foreign currency exchange rate fluctuation risk of cash flow denominated in foreign currency, and interest swap contracts in respect to borrowings and corporate bonds to mitigate interest rate fluctuation risk. For the shares issued by customers or other parties, the Group regularly monitors the fair value and the financial condition of the issuer and continuously reviews the investment, taking into account its relationship with the counterparty.

The Group enters into derivative transactions based on the Group policy. Following the policies approved by the Chief Financial Officer (CFO), the finance division undertakes particular transactions, records them and confirms the balance of transactions with counterparties. In addition, the finance division reports on the content of transactions undertaken and changes in the transaction balance to the CFO and the head of the accounting department.

## 2. Fair value of financial instruments

The carrying amount and fair value of financial instruments as of March 31, 2018 are as follows:

(Million yen)

|   | Carrying amount | Fair value     |
|---|-----------------|----------------|
| <b>Assets</b>   |                 |                |
| Financial assets measured at fair value through profit or loss      | 439             | 439            |
| Available-for-sale financial assets                                 | 206,408         | 206,408        |
| <b>Total</b>  | <b>206,847</b>  | <b>206,847</b> |
| <b>Liabilities</b>  |                 |                |
| Financial liabilities measured at fair value through profit or loss | -               | -              |
| Financial liabilities measured at amortized cost                    | 266,502         | 268,500        |
| <b>Total</b>  | <b>266,502</b>  | <b>268,500</b> |

Notes:

- (1) Derivatives are presented net.
- (2) Measurement of fair value of financial instruments:

A quoted price in an active market is used in the measurement of fair value of a financial instrument if the price is available. The discounted cash flow method or other appropriate method is used for the measurement of a financial instrument of which quoted price in an active market is not available.

- (3) The disclosure for the current portion of financial assets and liabilities measured at amortized cost is omitted in this note because the carrying amount is a reasonable approximation of its fair value.

**【Notes to Per Share Data】**

|   |            |
|---|------------|
| Equity attributable to owners of the parent per share | 528.38 yen |
| Basic earnings per share                              | 82.53 yen  |

**【Notes to Significant Events after the Reporting Period】**

Not applicable.

-UNCONSOLIDATED- (TRANSLATION FOR REFERENCE ONLY)

**Unconsolidated Statement of Changes in Net Assets**

(Year ended March 31, 2018)

(Millions of yen)

|  | Shareholders' equity |                       |                       |                         |                                   |                                   |                         |
|--|----------------------|-----------------------|-----------------------|-------------------------|-----------------------------------|-----------------------------------|-------------------------|
|  | Common stock         | Capital Surplus       |                       | Legal retained earnings | Retained earnings                 |                                   | Total retained earnings |
|  |                      | Other capital surplus | Total capital surplus |                         | Other retained earnings           |                                   |                         |
|  |                      |                       |                       |                         | Reserves for special depreciation | Retained earnings brought forward |                         |
| <b>Beginning balance</b>   | 324,625              | 166,296               | 166,296               | 15,100                  | 19                                | 165,541                           | 180,660                 |
| <b>Increase (Decrease) during the period</b>   |                      |                       |                       |                         |                                   |                                   |                         |
| Dividends paid   |                      |                       |                       | 2,050                   |                                   | (22,554)                          | (20,504)                |
| Net income   |                      |                       |                       |                         |                                   | 121,083                           | 121,083                 |
| Purchase of treasury stock   |                      |                       |                       |                         |                                   |                                   |                         |
| Disposal of treasury stock   |                      | 1,365                 | 1,365                 |                         |                                   |                                   |                         |
| Reversal of reserve for special depreciation   |                      |                       |                       |                         | (9)                               | 9                                 |                         |
| Net increase (decrease) during the period, except for items under shareholders' equity |                      |                       |                       |                         |                                   |                                   |                         |
| <b>Total</b>   |                      | 1,365                 | 1,365                 | 2,050                   | (9)                               | 98,537                            | 100,578                 |
| <b>Ending balance</b>  | 324,625              | 167,661               | 167,661               | 17,150                  | 9                                 | 264,079                           | 281,239                 |

|  | Shareholders' equity |                             | Valuation and translation adjustments                |   | Total net assets |
|--|----------------------|-----------------------------|--|---|------------------|
|  | Treasury stock       | Total share-holders' equity | Unrealized gain and loss on securities, net of taxes | Total valuation and translation adjustments |                  |
| <b>Beginning balance</b>   | (12,502)             | 659,080                     | 56,397   | 56,397                                      | 715,477          |
| <b>Increase (Decrease) during the period</b>   |                      |                             |  |   |                  |
| Dividends paid   |                      | (20,504)                    |  |   | (20,504)         |
| Net income   |                      | 121,083                     |  |   | 121,083          |
| Purchase of treasury stock   | (106)                | (106)                       |  |   | (106)            |
| Disposal of treasury stock   | 5,371                | 6,736                       |  |   | 6,736            |
| Reversal of reserve for special depreciation   |                      |                             |  |   |                  |
| Net increase (decrease) during the period, except for items under shareholders' equity |                      |                             | (12,016)   | (12,016)                                    | (12,016)         |
| <b>Total</b>   | 5,265                | 107,209                     | (12,016)   | (12,016)                                    | 95,193           |
| <b>Ending balance</b>  | (7,237)              | 766,289                     | 44,381   | 44,381                                      | 810,670          |

## Notes to Unconsolidated Financial Statements

### 【Notes to Significant Accounting Policies】

1. The Company prepares for financial statements in accordance with the Ordinance on Accounting of Companies (Ministry of Justice Ordinance No. 13, February 7, 2006 and Revised Ministry of Justice Ordinance No. 1, January 8, 2016) in the fiscal year under review.
2. Valuation standards and methods of assets
  - (1) Marketable securities
    - Shares in subsidiaries and affiliates..... Moving average cost method
    - Available-for-sale securities
      - With market value ..... Market value method based on the market price on the closing date
      - Treatment of the difference between the acquisition cost and the market value
        - ...Booked directly to net assets
        - Calculation of costs of securities sold
        - ...Moving average cost method
      - Without market value ..... Moving average cost method
  - (2) Derivatives
    - Derivatives ..... Market value method
  - (3) Inventories
    - Inventories held for sale in normal operating cycle
      - Finished goods ..... Moving average cost method
      - Work in process ..... Cost method determined by the specific identification method or the periodic average method
    - Raw materials ..... Cost method determined by the moving average method
    - Costs of inventories with lower profitability are written down.
3. Depreciation and amortization of fixed assets
  - (1) Tangible fixed assets except for leased assets
    - Depreciation of tangible fixed assets except for leased assets is calculated by the straight-line method. The useful lives, reflected by the likely period over which the value of asset can be realized under actual business conditions, are estimated as stated below:
      - Buildings and structures .....7-50 years
      - Machinery .....3-7 years
      - Equipment.....2-10 years
  - (2) Intangible fixed assets except for leased assets
    - Software
      - For sale ..... Method based on projected sales volume over the estimated life of the product (3 years)
      - For internal use ..... Straight-line method based on the estimated useful life of the software (within 5 years)
    - Others ..... Straight-line method

(3) Leased assets

Depreciation and amortization of finance leases that do not transfer ownership of the leased property to the lessee are calculated by the straight-line method over the lease period deemed as useful lives.

4. Accounting policies for provisions

(1) Allowance for doubtful accounts

To prepare for loss on doubtful accounts such as trade receivables and loans, an estimated irrecoverable amount is provided on the basis of the actual loan loss ratio for unspecified receivables and on the basis of individual collectability for specified receivables such as loans with default possibility.

(2) Provision for product warranties

To prepare for the disbursement of expenses for the free repair and exchange of products during the warranty period based on contracts, the estimated repair and exchange expenses based on the historical data are recorded when the product is sold.

(3) Provision for construction contract losses

The estimated amount of future losses relating to customized software and construction contracts whose profitability potentially has deteriorated is provided at the end of this fiscal year.

(4) Provision for loss on repurchase of computers

To prepare for compensation for losses when computers sold with a repurchase agreement are repurchased, an amount for the losses expected to be incurred at the time of the repurchase is provided based on the historical data.

(5) Provision for loss on business of subsidiaries and associates

To prepare for possible losses relating to business of subsidiaries and associates, an estimated amount of loss is provided, taking into account the financial conditions of individual subsidiaries and associates.

(6) Provision for bonuses to board members

To prepare for bonuses to board members, an estimated amount is provided.

(7) Provision for share-based payments

To prepare for share-based payment to board members and Corporate Executive Officers, an estimated amount is provided.

(8) Defined benefit liability

To prepare for disbursement of employees' retirement benefits under the defined benefit plan, an amount based on the defined benefit obligation and plan assets at the end of the fiscal year is recognized.

Method of attributing benefit to periods of service

Benefit is attributed to periods of service under the plan's benefit formula.

Method of attributing actuarial gains and losses and past service cost

- Method of attributing past service cost

.....Straight-line method (10 years)

- Method of attributing actuarial gains and losses

.....An amount on a straight-line basis (over the expected average remaining service period of employees) is recognized from the year after the actuarial loss has arisen.

(9) Provision for environmental measures

To prepare for environmental measures such as disposal of PCB (polychlorobiphenyl) embedded products and purification of soil, the expected losses are provided.



**【Notes to the Unconsolidated Income Statements】**

1. Transactions with subsidiaries and affiliates

|   |               |
|---|---------------|
| Business transactions                               | (Million yen) |
| Sales .....   | 454,300       |
| Purchases .....                                     | 1,295,986     |
| Transactions other than business transactions ..... | 44,848        |
2. Gain on sales of subsidiaries' and affiliates' stocks  
The main component is sales of shares of Fujitsu Connected Technologies Limited for business model transformation.
3. Gain on sales of investment securities  
The main component is sales of shares of Fuji Electric Co., Ltd.

**【Notes to the Unconsolidated Statements of Changes in Net Assets】**

1. Number of treasury stock at the end of the fiscal year

|              |                   |
|--------------|-------------------|
| Common stock | 11,290,924 shares |
|--------------|-------------------|

(Additional Information)

2. Reason for change in items of shareholders' equity  
Disposal of treasury stock  
The main reason was the share exchange with shareholders of FUJITSU BROAD SOLUTION & CONSULTING Inc., which had been listed on JASDAQ of the Tokyo Stock Exchange, in order to make it a wholly owned subsidiary.

**【Notes to the Unconsolidated Tax Effect Accounting】**

Deferred tax assets are recognized primarily due to valuation loss on subsidiaries' and affiliates' stock, defined benefit liability, and provision for loss on business of subsidiaries and affiliates. Deferred tax liabilities are recognized primarily due to unrealized gains on securities. Valuation allowance is deducted from deferred tax assets pertaining to loss on valuation of shares of subsidiaries' and affiliates' stock and other items for which scheduling of the timing of the reversal is impossible.

**【Notes to Transactions with Related Parties】**

Subsidiaries and Affiliates

(Million yen)

| Type       | Name                          | Percentage of voting right | Relationship  | Transactions                               |                            | Transaction amount | Account                    | Ending balance |
|------------|-------------------------------|----------------------------|---|--|----------------------------|--------------------|----------------------------|----------------|
| Subsidiary | Fujitsu Client Computing Ltd. | Ownership Direct 100%      | Consignment of manufacturing of PCs used by Fujitsu and interlocking of directors                                 | Consignment of manufacturing of PCs        | Purchases                  | 200,393            | Accounts payable, trade    | 303            |
|            |                               |                            |   | Procurement as an agent, etc.              |                            | 210,592            | Accounts receivable, other | 15,671         |
| Subsidiary | Fujitsu FSAS Inc.             | Ownership Direct 100%      | Consignment of support services, etc., sales and maintenance of Fujitsu's products, and interlocking of directors | Consignment of support services, etc.      | Purchases                  | 121,392            | Accounts payable, trade    | 29,466         |
|            |                               |                            |   | Sale and maintenance of Fujitsu's products | Sales                      | 79,835             | Accounts receivable, trade | 30,385         |
| Subsidiary | Fujitsu Personal System Ltd.  | Ownership Direct 100%      | Sales of Fujitsu's products and interlocking of directors   | Sale of Fujitsu's products                 | Sales                      | 69,546             | Accounts receivable, trade | 21,434         |
| Subsidiary | Fujitsu Marketing Ltd.        | Ownership Direct 100%      | Sales and maintenance of Fujitsu's products and interlocking of directors   | Sale of Fujitsu's products                 | Sales                      | 102,415            | Accounts receivable, trade | 29,324         |
| Subsidiary | Fujitsu Capital Ltd.          | Ownership Direct 100%      | Group financing in Japan and interlocking of directors  | Borrowings                                 | Repayment of borrowings *3 | 64,139             | Short-term borrowings *4   | -              |
|            |                               |                            |   |  | Interest expense           | 22                 | Long-term borrowings       | 976            |

Notes

1. Transactions listed above generally have terms of business based on arms-length.
2. Consumption taxes are not included in the transaction amount. Consumption taxes are included in the ending balance.
3. The amount of borrowings from Fujitsu Capital Ltd. presented equals the amount of short-term and long-term repayment from which the amount of borrowings was deducted.

**【Notes to Per Share Data】**

|                      |            |
|----------------------|------------|
| Net assets per share | 393.77 yen |
| Earnings per share   | 59.1 yen   |

**【Notes to Significant Events after the Reporting Period】**

Not applicable.