

Fujitsu Laboratories' R&D Strategy

April 4, 2008
Kazuo Murano, Ph.D.
President
Fujitsu Laboratories Ltd.

Our Global R&D Laboratory Model for the 21st Century

Science

Einstein...
Atomic Energy,
Moon Landing

Engineering

Edison, Bell...
Light Bulb,
Telephone

(20th Century)
Integration
(Semiconductors,
Information Revolution)

Business Model

i-mode, Google,
iTunes Music Store

CSR (Corporate Social Responsibility)

Environment, Compliance,
Quality of Life

**21st Century
Fujitsu
Laboratories**

Market Creation

Global Networks

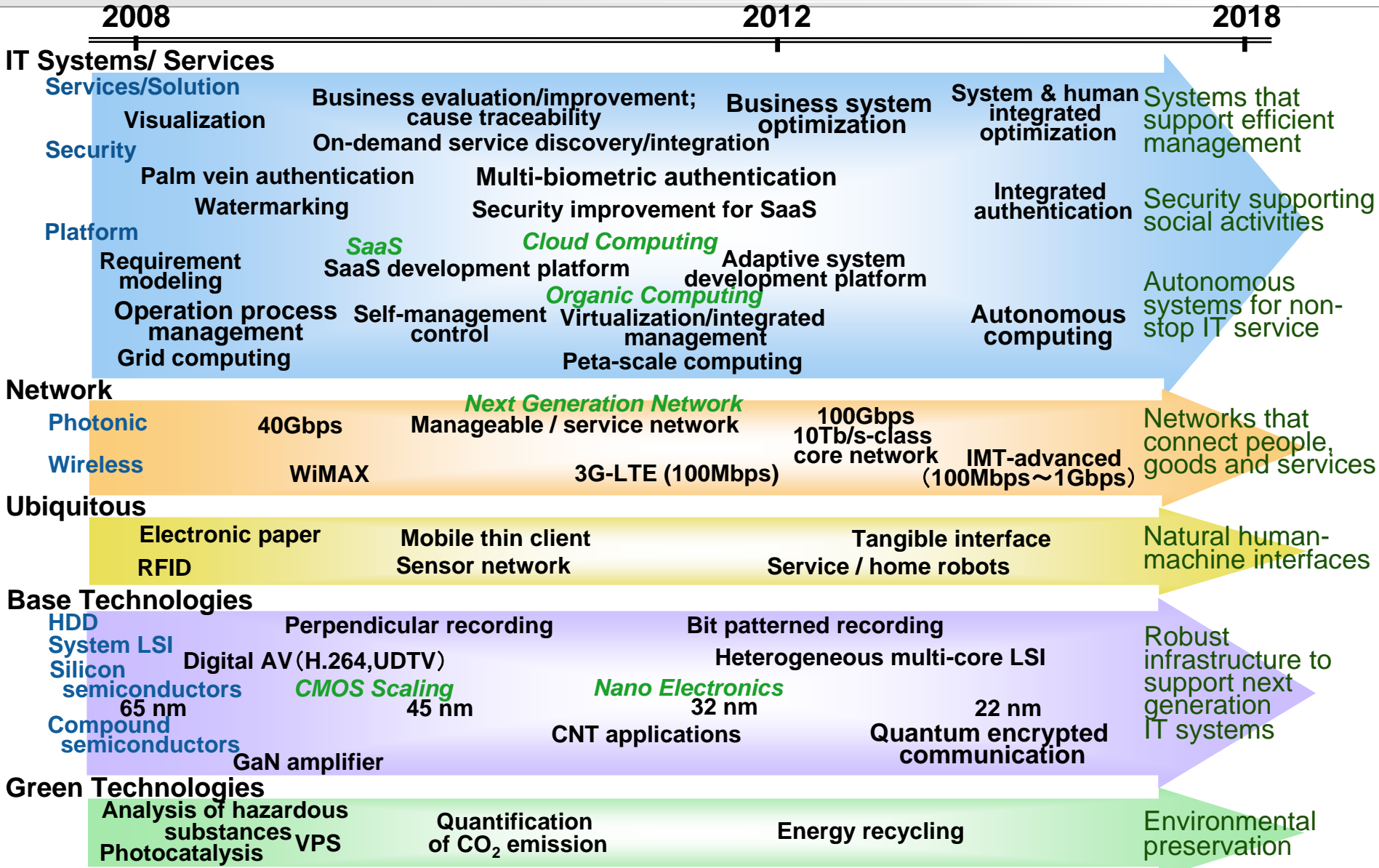
Partnerships

IP, Standardization

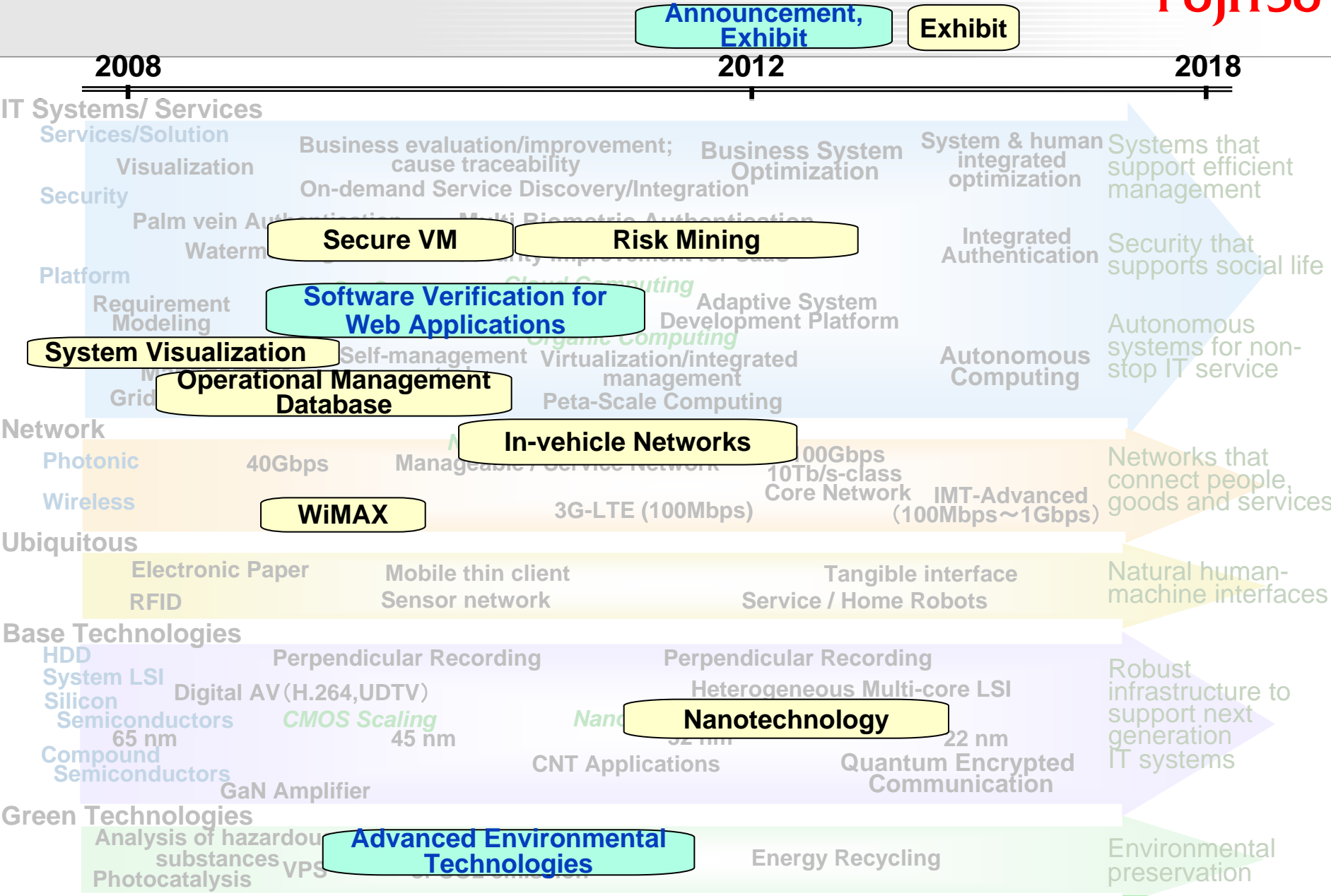
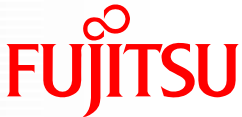
**A Rewarding Networked Society
that Fulfills People's Dreams**

•i-mode is a registered trademark of NTT DoCoMo, Inc.
•Google is a registered trademark of Google Inc.
•iTunes is a registered trademark of Apple Computer, Inc. in the United States and other countries.

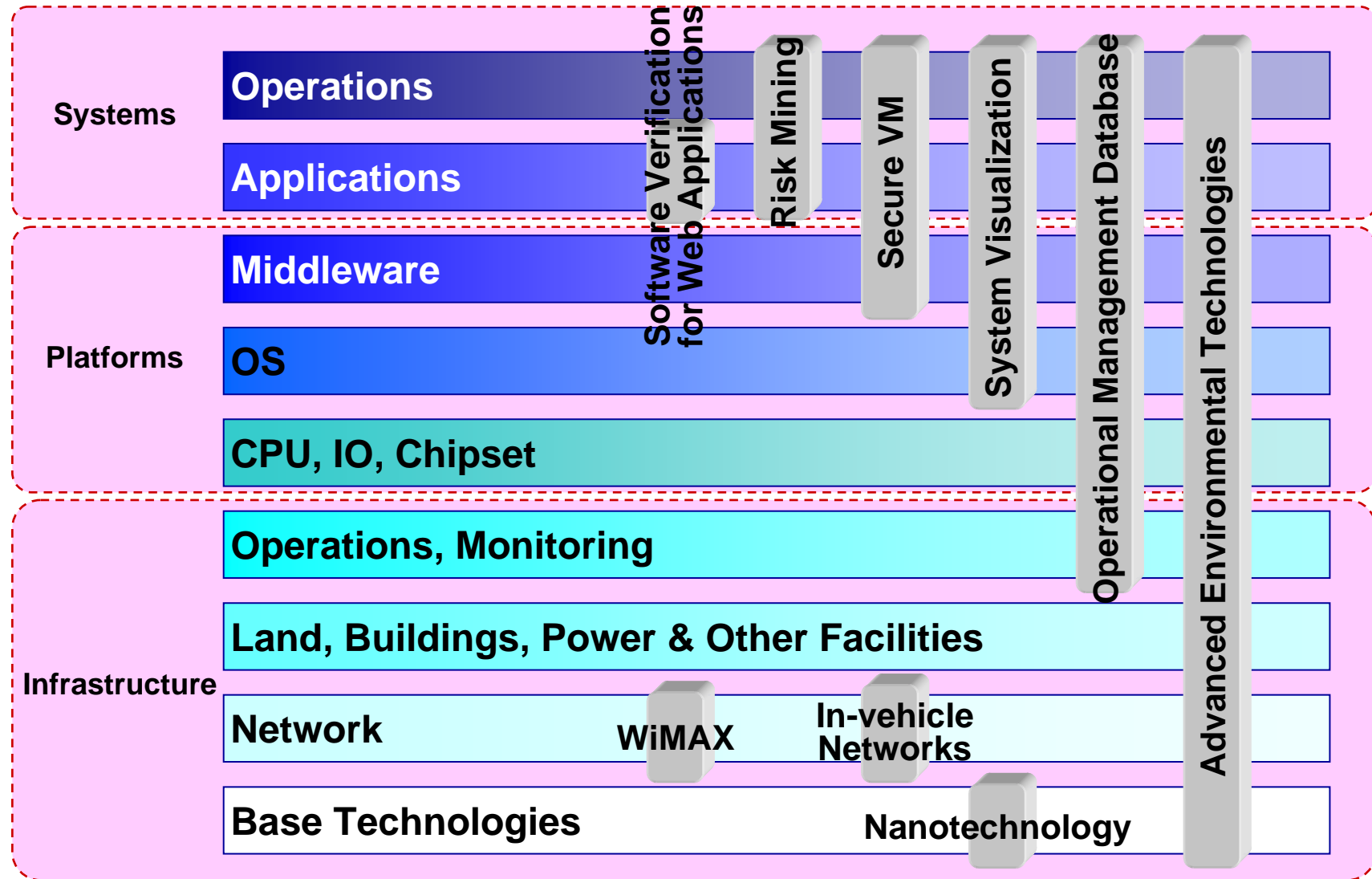
R&D Roadmap



This Event's Announcements and Exhibits



Cutting-Edge Technologies Supporting Fujitsu's Business



Looking ahead while strongly supporting Fujitsu's business

Fujitsu Laboratories

- **Create new business domains in medium- to long-term horizon.**
Green Technologies, Sensor Technologies, System Solutions, Next-Generation Terminals & Services
- **Strengthen research contribution to Fujitsu's main businesses.**
Next-Generation Services & Solutions, Server Systems and Networking Technologies.
- **Promote globalization, cost reductions, accelerated commercialization, business incubation.**
- **Enhance internal technological synergies.**

Fujitsu Group

Pursue sustained growth based on development of powerful products and services.

Green Policy Innovation

Reducing customers' environmental burden

Provided to Customers

Fujitsu's Green IT

Solutions

Software / Services (Outsourcing, Consulting, etc.)

IT Infrastructure

Platforms, Networks, Software, Ubiquitous Product Solutions,
Electronic Devices, Semiconductors

R&D, Design, Production, Procurement,
Logistics, Recycling

Environmental
know-how
from Fujitsu's
own internal
initiatives

Using IT to reduce
environmental burden

6.3 mil. tons less CO₂

IT infrastructure with
lower environmental
burden

0.76 mil. tons less CO₂

Comprehensive Development of Green IT

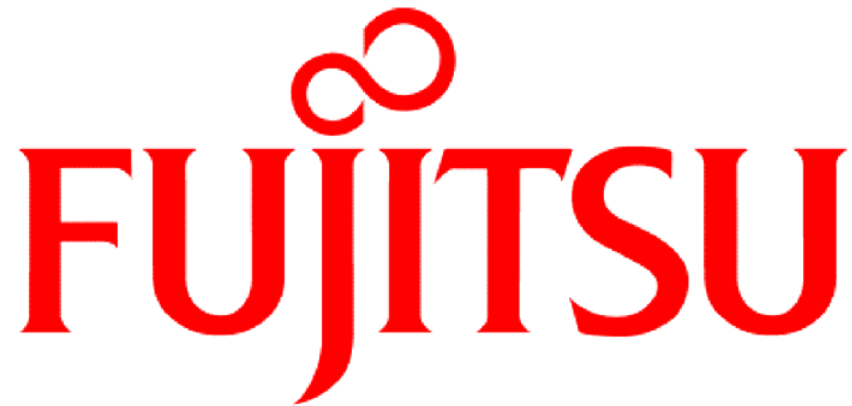
Fujitsu Laboratories' Strategies: Develop technologies that will lead to a reduction in CO₂ emissions.

High-efficiency Devices & Power-efficient Networks,
Energy-efficient Data Centers, Environmental Solutions, Sensing Technologies, etc.

Cautionary Statement

These presentation materials and other information on our meeting may contain forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Words such as "anticipates," "believes," "expects," "estimates," "intends," "plans," "projects," and similar expressions which indicate future events and trends identify forward-looking statements. Actual results may differ materially from those projected or implied in the forward-looking statements due to, without limitation, the following factors:

- general economic and market conditions in the major geographic markets for Fujitsu's services and products, which are the United States, EU, Japan and elsewhere in Asia, particularly as such conditions may effect customer spending;
- rapid technological change, fluctuations in customer demand and intensifying price competition in the IT, telecommunications, and microelectronics markets in which Fujitsu competes;
- Fujitsu's ability to dispose of non-core businesses and related assets through strategic alliances and sales on commercially reasonable terms, and the effect of realization of losses which may result from such transactions;
- uncertainty as to Fujitsu's access to, or protection for, certain intellectual property rights;
- uncertainty as to the performance of Fujitsu's strategic business partners;
- declines in the market prices of Japanese and foreign equity securities held by Fujitsu which could cause Fujitsu to recognize significant losses in the value of its holdings and require Fujitsu to make significant additional contributions to its pension funds in order to make up shortfalls in minimum reserve requirements resulting from such declines;
- poor operating results, inability to access financing on commercially reasonable terms, insolvency or bankruptcy of Fujitsu's customers, any of which factors could adversely affect or preclude these customers' ability to timely pay accounts receivables owed to Fujitsu; and
- fluctuations in rates of exchange for the yen and other currencies in which Fujitsu makes significant sales or in which Fujitsu's assets and liabilities are denominated, particularly between the yen and the British pound and U.S. dollar, respectively.

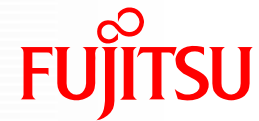


FUJITSU

THE POSSIBILITIES ARE INFINITE

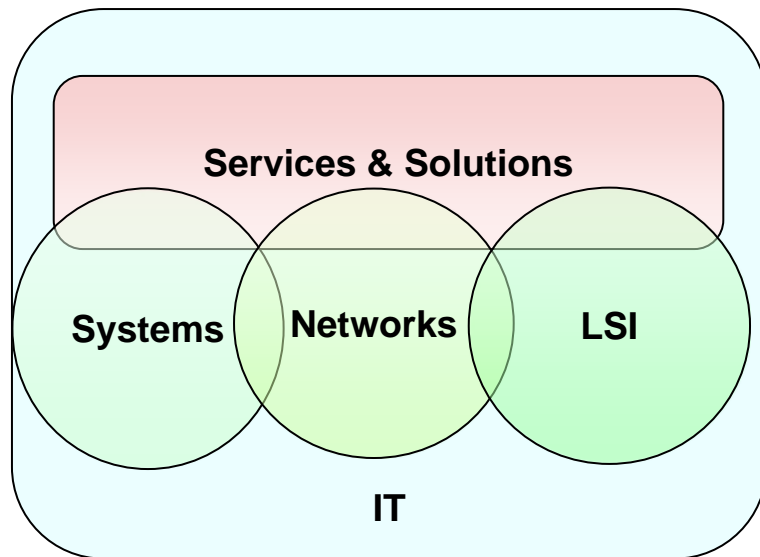
Supplementary Materials

Overview of Fujitsu Laboratories



- **Capital: 5 billion yen**
- **Budget: 40 billion yen** (50% commissioned from business units, 50% from HQ)
Fujitsu's consolidated R&D expenditure: 260 billion yen (estimate for FY2007)
- **Employees: 1,450 in Japan,**
190 at Overseas Labs (US, China, Europe)

Research Fields



R&D Portfolio

